

Ten minutes, six slides, students presenting, advisor seated. Rehearse once at the huddle. Leave the one-pager behind.

SLIDE 1: THE YEAR IN FIVE NUMBERS

Total sales · transactions · average sale · margin after shrink · hours of student operation. No commentary; let the scale land.

SLIDE 2: THE ARC

The full-year trend chart with three annotations: the peak, the toughest stretch, the best drop.

SLIDE 3: WHAT STUDENTS ACTUALLY DID

The org chart with names + the operating record. One sentence per role, written by the student who held it.

SLIDE 4: WHERE THE MONEY WENT

Sales → costs → margin → what the margin funded. Draw the full line from register to result.

SLIDE 5: THE HONEST SLIDE

Two misses, with price tags and fixes. Do not skip: it does more credibility work than the other five combined.

SLIDE 6: NEXT YEAR, ALREADY PLANNED

Fall goal · drop calendar · the equipment ask with payback math · the succession plan. Close: 'ready to run on day one; here's what it needs from you.'

Full guidance: "The year-end wrap: what to show your principal," on the RallyOrder blog.